

T Nelson
Systems Consultants
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Poughkeepsie, NY 12603

Better--Faster SEALING

For:

GUMMED TAPE DISPENSERS

Avoid damaged shipments due to gum tape failure. Unsealed cartons result in loss of merchandise, claims, loss of time.

POSTAGE METER MACHINES

Avoid unsealed envelopes and the danger of lost checks, lost privacy and embarrassment.

GUMMED LABELING MACHINES

Prevent lost and astray shipments by making gum labels stick better on shipping cartons . . . any gum label will stick more securely.

PARCELS NEED COLD-WEATHER CARE

Gummed tape closures on a significant number of parcels come off in cold weather.

Low humidity causes containers to be so dry that water doesn't thoroughly wet the glue before soaking into the container. If parcels with wet tape are taken outside quickly, ice may form between the tape and parcel.

The problem is significant enough that volume mailers might want to review their packaging operations with these suggestions in mind: the addition of heaters to water dispensers on tape machines and use of chemical "wetting agents" in the water.

From a Post Office bulletin



Took the Hide off

"Took hide off the carton"

SuperTAK speeds Sealing.

**INITIAL SEIZURE
ADVANCED 5 SECONDS**

"The initial seizure of gummed tape adhesive was advanced approximately 5 seconds. Adhesion was more uniform with air pockets virtually eliminated. Kano TAK proved to be the most efficient glue moistener tested so far at this plant."

A customer said that he could not remove the gummed tape after using Tak, after 10 seconds. We tried it and this is what happened: it took the hide off the carton!

SuperTak caused the glue to penetrate into the fibres of the carton, forming an instant seal—strong—positive!

Why put up with poor Sealing?

use TAK.

Take a walk with us into your shipping department and watch what the boys are doing when they try to make gummed tape seal properly. Then consider what SuperTak will do for you.

When you have to baby the tape by patting, pressing and rubbing to get it to stick . . . "Time's a'wastin!" SuperTak will save 25% of the time spent in your sealing operation, and here's why:

1. Even wetting of the glue eliminates air bubbles, permits entire glued surface to bond.
2. Forces the glue into the fibres of the carton for permanent seal.
3. Advances the initial seizure 5 seconds, reducing the "hold" period to make it stick.

Less than one cent a roll

For less than one cent per roll of gummed tape, you can free yourself of trouble due to gummed tape failures, and speed up your sealing operations at the same time. You can purchase SuperTak under the usual Kano guarantee -- that it must prove satisfactory -- or you may return the unused portion and the charge will be cancelled.

Easy to use!

SuperTak in the plastic tubes with the new plastic dispenser is so easy to use. No more guessing, or waiting to get the solution mixed. Simply fill the dispenser with water . . . squirt a tube of SuperTak in it and a quart of Tak is ready for instant use.

Made and guaranteed by the manufacturers of the famous Kroil, the chemical loosener.

MAKES TAPE STICK BETTER

SuperTak softens the glue on gummed tape instantly, making it just like fresh glue when applied to the carton. It sticks instantly, sticks better, and it cannot be removed without tearing the paper.

MAKES TAPE STICK FASTER

Because the glue is thoroughly and evenly wet, the seizure is very much faster. It takes less time to apply each piece of tape. The result is a substantial saving in sealing time.

STOPS ODORS

Because of certain ingredients in SuperTak, bacteria do not develop—therefore objectionable odors, particularly when the sealing machine is in a warm place, are avoided.

REDUCES CORROSION

SuperTak contains ingredients which retard the normal corrosive action of water.



Kano Tak concentrate is available in gallon cans and larger sizes. It is used in the proportion of one part to ten parts water. When diluted the Kano Tak is suitable for use in any type of sealing machine or other glue moistening device. Will provide instant seal . . . positive seal. This is the most economical way to buy Tak.

PRICES: Tak Concentrate—Gallon \$2.90, 15 gallons \$34.50, 55 gallon drum \$118.00.

Gallon Deal—Includes a quart plastic dispenser bottle for mixing—\$3.75.

These people like Tak!

"We are more than pleased with your Kano Tak product. Frankly, we would not believe your advertisements, if we had not had a chance to use this product. Our taping problem has been whipped."



"Gummed tape sealing is speeded up remarkably—in fact after 10 seconds it is impossible to remove the tape without tearing the hide off the carton."

"The initial seizure of gummed tape adhesive was advanced approximately 5 seconds. Adhesion was more uniform with air pockets virtually eliminated. Kano Tak proved to be the most effective glue moistener tested so far at this plant."

"Received the first gallon of Kano Tak and find it works very satisfactory on our tape machine."

". . . We used to have considerable trouble with unsealed envelopes from our metered mail machine. Since using Kano Tak in the machine this trouble has stopped entirely."

". . . I would like to inform you that we have been using Kano Tak for over a year and find it very satisfactory."

"We are certainly most pleased with your Kano Tak as it has solved our problem of tapes that do not stick, of which there seems to be quite a lot of at the present time."

Some Regular Tak Users:

The Huffman Mfg. Co., Montgomery Ward Co., Weyerhaeuser Co., Milwaukee Plastics Inc., Hamilton Standard Div., Sunshine Biscuits, Inc., Electric Hose & Rubber Co., R & M Controls Div., Spencer Products Inc., The Torrington Co., National Gypsum Co., Strietmann Biscuit Co., General Electric Co., Owens-Illinois, Rockford Clutch Div., Stanley Works, American Motors Corp., Westinghouse Electric Corp., Champion Papers Inc., Industrial Rayon Corp., The American Thread Co., Davidson Publishing Co., P. Lorillard Co., American Optical Co., Cluett, Peabody & Co. Inc., Continental Can Co., Bethlehem Steel Corp., Radio Corp. of America, UARCO Inc., Babcock & Wilcox Co., Westinghouse Electric Corp., Miniature Precision Bearings Inc., Rohm & Haas Company, First National Bank, The Goodyear Rubber Co., Dolt Corporation, Babcock-Phillips Corp., B. F. Goodrich Co., Keystone Paper Box Co., Bresler Ice Cream Co., Emery Industries Inc., Standard Plastic Corp., Masonite Corp., Borden Special Products Co., Lear Inc.

NEW CONVENIENCE

SuperTAK Adhesifier

Now you can just squeeze the tube of SuperTak into a quart of water and your TAK is ready to use . . . in any type of glue moistener for gum tape, labels, postage meters, or what have you.

MIXES EASIER

In this new "concentrate of a concentrate" form there is new convenience and simplicity.

- ...Easier to use
- ...No measuring
- ...Lower transportation cost
- ...Mixes instantly
- ...Always fresh

An added feature is the unbreakable polyethylene bottle for dispensing ready-to-use TAK. These bottles are available to all users at \$1.25 each.

THE SUPERTAK DISPENSER DEAL—includes 48 tubes of SuperTak (list \$6.00) and a quart plastic dispenser bottle (price \$1.25)

\$7.25 value, f.o.b. factory, \$5.95

OTHER KANO PRODUCTS

Try these Kano products on a money back basis.

- . . . to loosen frozen parts and remove light rust—Kroil
- . . . for a snappy engine in cars and trucks—Kreen
- . . . for a clean motor block or other machines—Floway
- . . . for a rust-proofing coating, removable—Prox
- . . . for an outdoor coating, clear removable—Weatherpruf
- . . . for removing rust—ExRust
- . . . for coating cards, documents, etc.—Kanoldid
- . . . for lubricating air driven tools—SiliKroil
- . . . for lubricating open gears and wire-ropes—Gearope
- . . . for lubricating leaf springs, etc.—Penephite
- . . . for dry lubrication—Dryphite
- . . . for lubricating delicate instruments—Microil
- . . . for an effective mold release—Parteze
- . . . for preventing gum tape failures—Tak
- . . . for high temperature lubrication—Pyrolube
- . . . for non-petroleum lubrication—Lubricone
- . . . to avoid hot bearings—Luphite





Kanomist

Many Kano products can be used as a mist. For instance, when you wish to apply Kroil all over a surface, it's much easier to do it as a mist than as a stream. In applying Glit glass cleaner, a mist is much more effective. Floway, too, is applied as a mist better than a stream.

Kanomist is also handy for spraying insecticides, spraying clothes for ironing, air sweeteners, etc.

As a result, we are presenting Kanomist, a hypodermic plunger forces the material out in a mist. Constructed of brass, holds 10 fluid ounces and has removable nozzle. Price: \$2.95 each, f.o.b. factory.

KANO GUARANTEE

Each Kano product is sold on the basis that it will make good under your working conditions. Give it a thorough test and if it doesn't do what you think it should—return the unused portion for full credit. That is the basis on which we have been doing business for twenty-five years.

Engineered Instrument Oil

Kano Microil has been processed to eliminate the elements in ordinary oil which cause corrosion. It is solvent refined, which also eliminates the factors which cause oil to gum and congeal. It will lubricate over a wide range of temperatures as low as 50 degrees below zero. It has a very slow rate of evaporation and will lubricate for long periods of time.

USE MICROIL ON

Clocks . . . Counters . . . Watches . . . Micrometers . . . Gauges . . .
Instruments . . . Dials . . . Relays . . . Controls . . . Switches . . .
Computers . . . Guns . . . Fishing Reels . . . Typewriters . . . Dicta-
phones . . . Calculators . . . Adding Machines . . . Postage Meters . . .
Sewing Machines . . . Tabulating Machines . . . Airplane Instruments
. . . Check Protectors. . .

MICROILER FOR INSTRUMENTS

This device puts just the right amount of Microil in the right place without spilling or flooding. Built to resemble a fountain pen. Price \$1.25 each.

MICROILER DEAL: 1 quart Microil and 1 Microiler—\$3.50.



KANO Ex-Rust

A CONCENTRATED CHEMICAL RUST REMOVER



Users report excellent results in removing rust under various conditions. Kano Ex-Rust chemically combines with the rust, neutralizing the ferrous oxide. The process is simple. Either immerse the parts in a dilution of Ex-Rust concentrate or wipe the concentrate on and wash it off. After washing, the metal is ready for any type of coating or plating.

A pint container is available for test purposes, price \$1.50—gal. \$4.80—5 gal. \$22.50 f.o.b. Nashville.

ORDER FORM

149

KANO LABORATORIES, 1022 THOMPSON LANE
NASHVILLE, TENN. 37211 TELEX 554322

Ship items indicated

FIRM _____

ADDRESS _____ ZIP _____

CITY _____ STATE _____

SIGNED _____

() Gal. Tak Concentrate and Qt. Bottle _____ \$ 3.75

() SuperTak Dispenser Deal, \$7.25 Value _____ 5.95
Transportation Extra

Other _____

Super TAK

We are so sure that SuperTak will provide better sealing and save time on your sealing operations that we make this offer!

Order the Dispenser Deal, put it to work under your conditions. If satisfied, okay the invoice. Otherwise, return it and the charge will be cancelled.

